

# Coupa Accelerate

## Early Payment Discounts

Customers are often willing to pay faster to receive discounts, while suppliers often offer discounts for accelerated payments. Usually, no good mechanism exists to match these preferences. Even when a solution exists, supplier onboarding is difficult, payment terms are matched inefficiently, or there isn't enough flexibility to capture a range of terms. Coupa Accelerate makes early payment discounts not only possible but easy by providing a seamless and unified solution within Coupa to expose discounts during PO creation. This provides timely information and optimum flexibility for both buyers and suppliers.

## Optimize Working Capital

Put cash to good use by paying early to receive discounts, thereby offering your suppliers an efficient financing option. You can choose when to pay based on your business needs.

## Capture Discount Terms Seamlessly

Capture early payment discounts in an efficient and compliant fashion as Coupa inserts terms directly into the purchase order when it is generated.

## Enjoy Flexible and Easy Opt-In

Use Coupa as a one-stop-shop to set payment terms across all of your vendors and POs. With Coupa Accelerate, supplier enablement is easy. With the click of a button, Suppliers can offer flexible discount terms for all transactions or just single POs.

Contact your Customer Value Manager to enable Coupa Accelerate.

