



Tony Dawson
Vice President
Coupa



Brent Johnson
CPO
Intermountain Healthcare



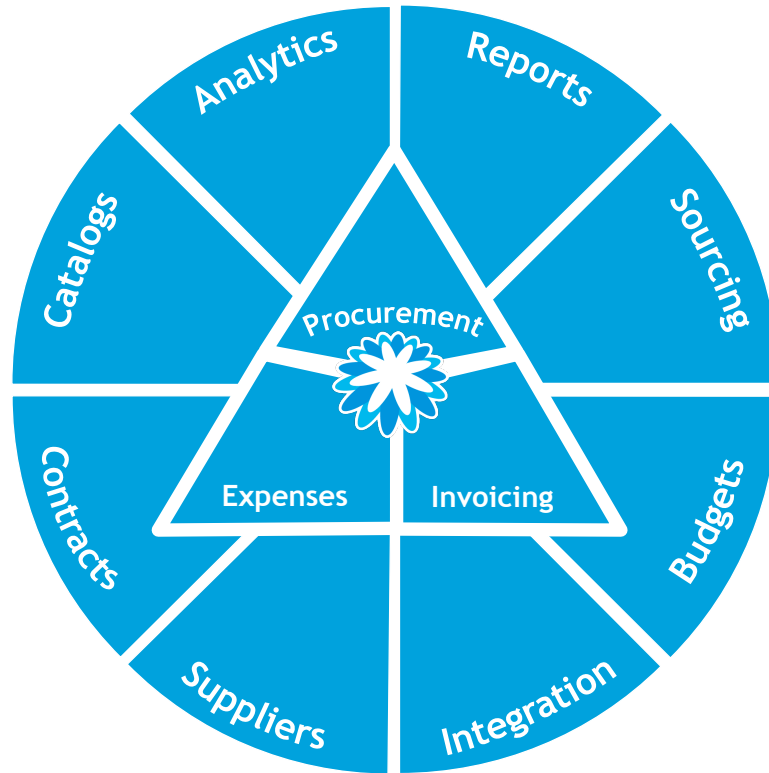
Curt Miller
CIO
Amerinet



IntermountainSM Healthcare



Reducing healthcare costs. Improving healthcare quality.



Most Active Cloud Platform



350+
Customers

40+
Countries

19+
Languages

150+
Currencies



650,000
Suppliers

150,000
Active Users

500,000
Daily Transactions

99.99+%
Uptime

Customer Highlights



Retail



THE LIMITED



Finance



BNP PARIBAS



Mfg.



WILBUR-ELLIS®



Health Care



Avalon Health Care, INC.



High Tech



PANDORA



ALTADEVICES

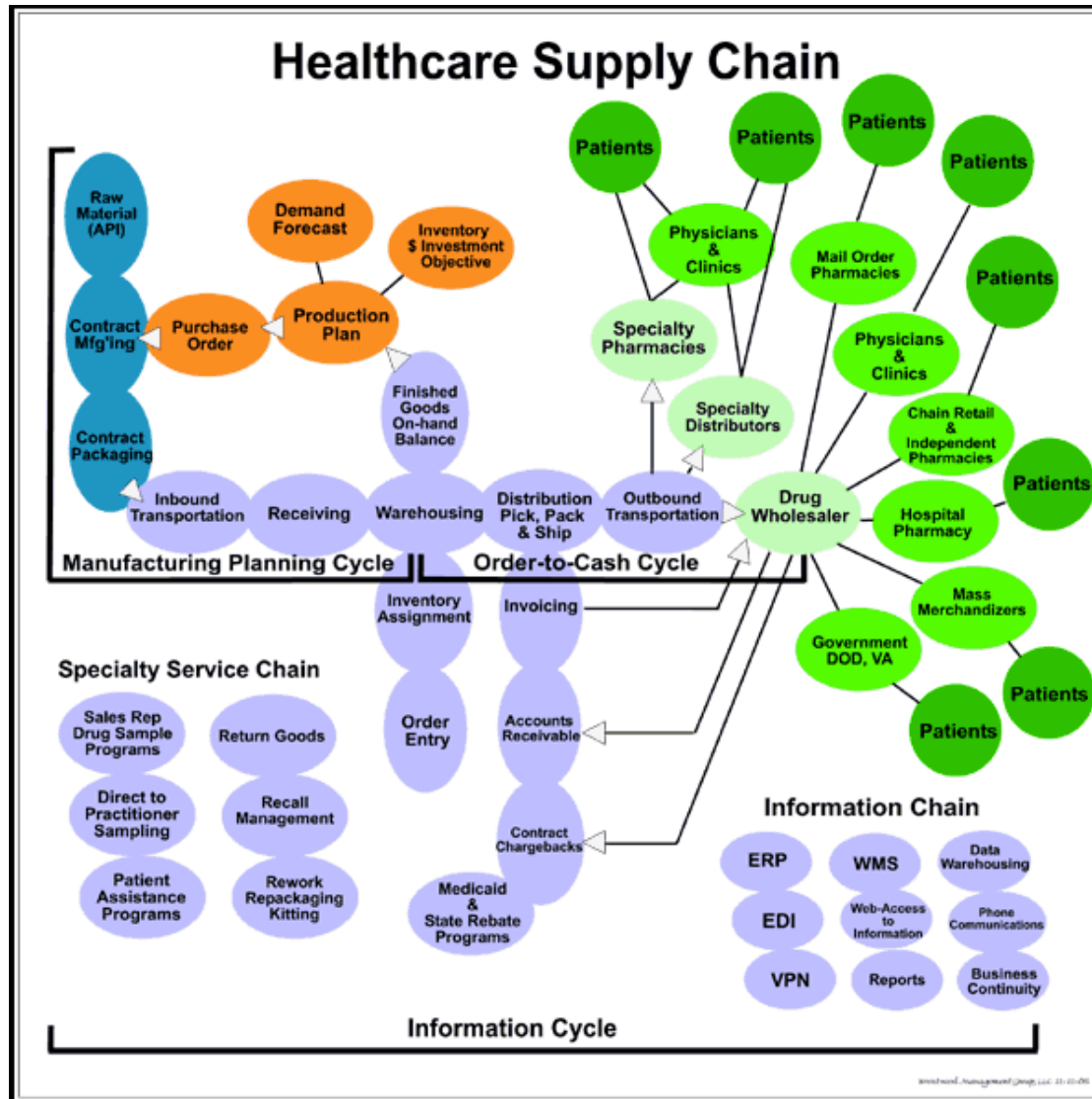
Real Estate



- ▶ Affordable Care Act and the Healthcare Supply Chain
- ▶ Expanding Healthcare Supply Chain in to Non-Acute
- ▶ Convergence of Healthcare Supply Chain Stakeholders
- ▶ Cost Management vs Revenue Generation
- ▶ Thriving with “Better Outcomes”



The Healthcare Supply Chain



source: healthcaremanagementgroup.com, 11-01-06

Cost vs Revenue with “Better Outcomes”



- ▶ Tony Dawson
- ▶ tony.dawson@coupa.com

- ▶ Brent Johnson
- ▶ brent.johnson@imail.org

- ▶ Curt Miller
- ▶ curtis.miller@amerinet-gpo.com



San Francisco, CA
Columbus, OH

Raleigh, N.C.
Chicago, IL

London, England
Toronto, CAN

New York, NY
Dallas, TX
Sydney, AUS